# oiccolini enjoy the little things

florist

breeding & propagation



## What is Piccolini®?

- NEW: the world's tiniest Gerbera
- Consumer associations: adorable, sweet, cuteness, elegant,
- Wide colour scheme
- Excellent vase life
- Easy to use and mix



## Consumer findings

- Enjoy cuteness factor of Piccolini®
- Super tiny = super cute
- Love the colours of Piccolini<sup>®</sup>
- Use the flowers for all kinds of special moments
- Easy for DIY home decoration

## Positioning

- Piccolini<sup>®</sup>, enjoy the little things
- It's the little things that matter the most
- Unique heart-shaped gift packaging which strengthens the message "enjoy the little things"
- Remember to celebrate the little things

## Enjoy the little moments throughout the year













## Special gift packaging





## Special gift packaging

- Heart-shaped card with two different prints
- Transparent sleeve
- 10 flowers in one heart-shaped card
- Advice for optimal presentation:
  - Use one or maximum two colours in one card
  - Choose one uniform centre colour (black or green)
- Logo sticker on the buckets
- Gift packaging for every little moment

### **Assortment**

- Bergamo 🤏
- Catania
- Livorno
- Capraia
- Sanremo
- Linosa
- Molara

- Murano
- Ustica 🤗
- Lampione
- Garda ¶
- Verona
- Palmaria
- Ancona

## Benefits for sales channels

- High visual value (cute factor)
- Sweet gift item for all kinds of special moments
- Suitable for different sales channels: florists, retailers & online webshops
- Special heart-shaped gift packaging with two different prints
- Appreciate sturdiness in floral arrangements
- Piccolini<sup>®</sup> is unique and distinctive

## **Promotional ideas**

- Mother's Day: Win two cards for Madurodam (miniature city)
- Valentine's Day: Win a romantic dinner for two
- Happy Summer: Win a magazine gift card

! Special action sticker on the sleeve with promotional ideas







Promotional leaflet



